

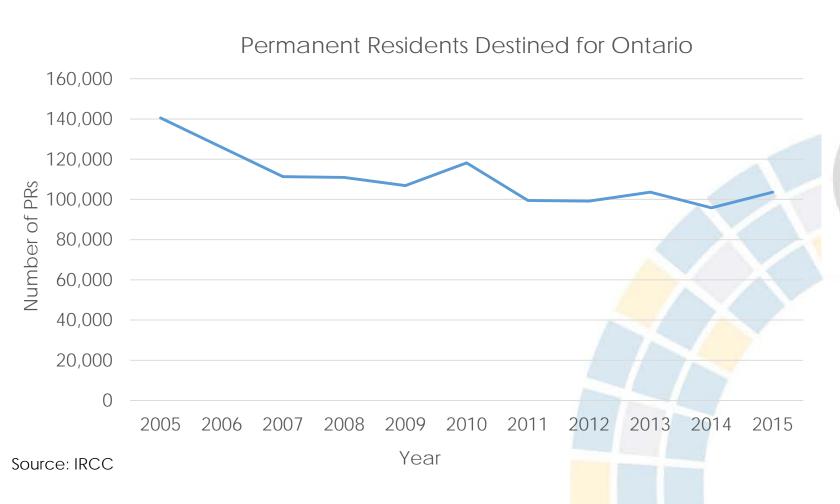
## MIGRATION BY THE NUMBERS ONEDC MIGRATION PRESENTATION

6 OCTOBER, 2016. SUDBURY
CHARLES CIRTWILL, PRESIDENT & CEO, NORTHERN POLICY INSTITUTE

Northern Ontario's Immigration Trends in Context



### Ontario Immigration



Ontario's Share of Immigration in Canada

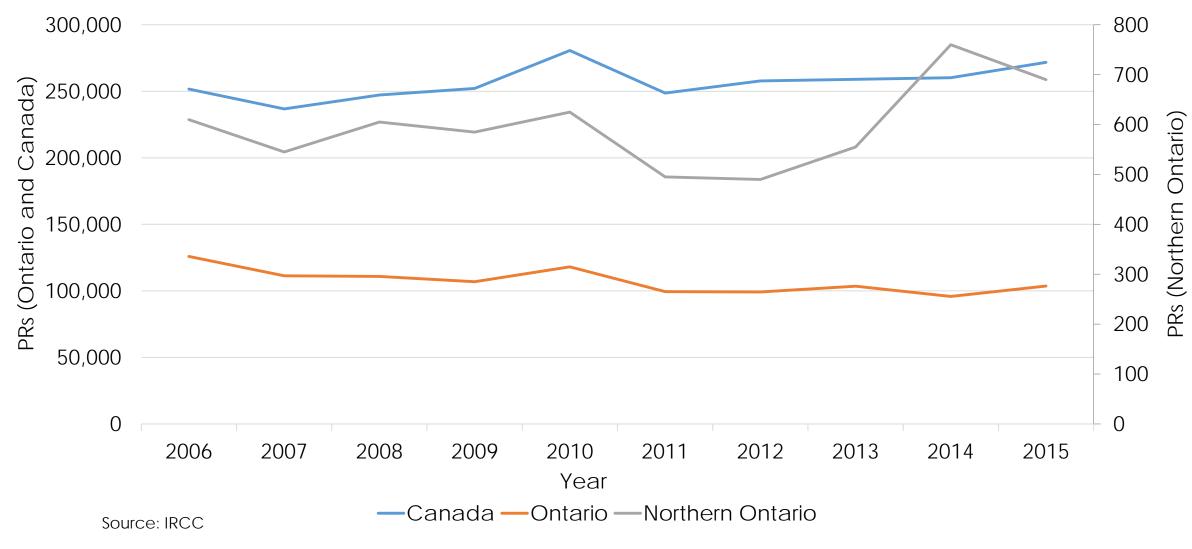


36.8% In 2014

Source: Forging Ahead Ontario's Immigration Strategy



#### Permanent Resident Admissions



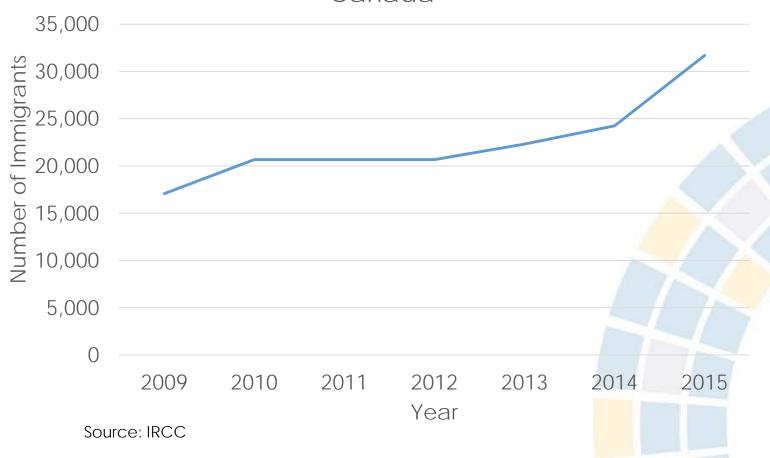


### Provincial Nominee Program



### Gaining Prominence

Total Number of Provincial Nominations in Canada



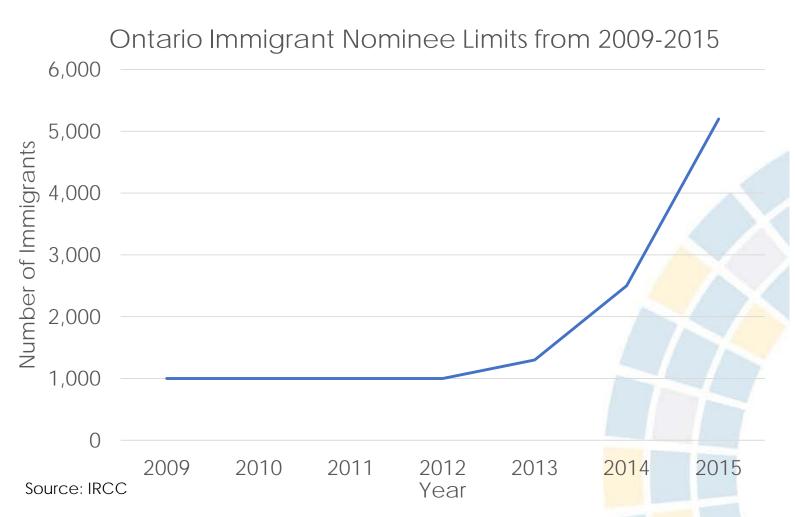
PNP Admissions as a Percentage of Canadian Economic Immigration

5% in 2005 26% in 2015

Source: IRCC Data and author's calculations



### Ontario Immigrant Nominee Program



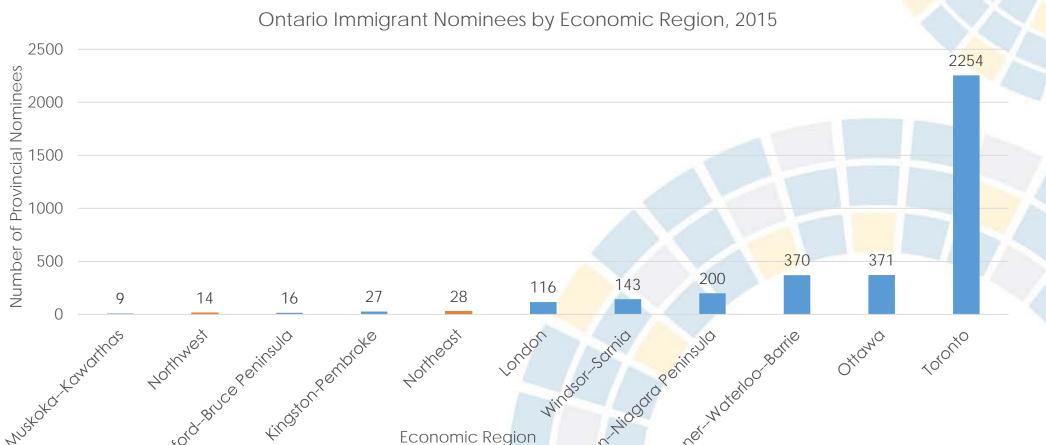
OINP only 6% of Ontario's economic immigration in 2015

In Manitoba the PNP was 91% of its economic immigration in 2015

In smaller regions like PEI it was 95% in 2015



### Destinations of OINP Immigrants



Source: IRCC



# OINP as Means of Immigrant Dispersion

- In 2015 almost half of all immigrants coming to Canada intended to settle in only 1 of 3 cities: Toronto, Vancouver or Montreal
- Needed to avoid concentration of immigrants in metropolitan areas which could:
  - Strain existing resources including housing, transportation, education and local employment opportunities
- Issue of equity—all share the costs of immigration, time to share the wealth



### PNP Promoting Immigrant Dispersion?

- No, perhaps at the interprovincial it's been effective but not at the intraprovincial level
- The Toronto Immigrant Employment Data Initiative study suggests close to 80% of Ontario PNP immigrants from 1996-2009 immigrated to Toronto
- 2015 numbers show that number to be down to ~63%, indicating that the share of OINP immigrants going to Toronto has decreased



# Carving out a piece of the PNP: Morden's example (the MCDII)

- Morden is a small town in Manitoba with a population of approximately 8000
- They successfully established a local immigration program under the MPNP which allows them to select 50 families a year to immigrate to Morden
- Municipality screens people for the PNP
- Conditions
  - Have to do an exploratory visit—1 week long where they get to explore lifestyle, employment, health and housing options
  - Have no connection to other parts of Canada
- Results: tremendous population growth and they're able to fill local employment needs and grow



#### Lessons from Morden

- Community needs to be receptive
- Jobs need to exist
- Morden is unique to the MPNP program, OINP would have to be modified before a similar program could be established
- Community needs to have a good relationship with the PNP administrators

# Quantifying Immigration in Northern Ontario

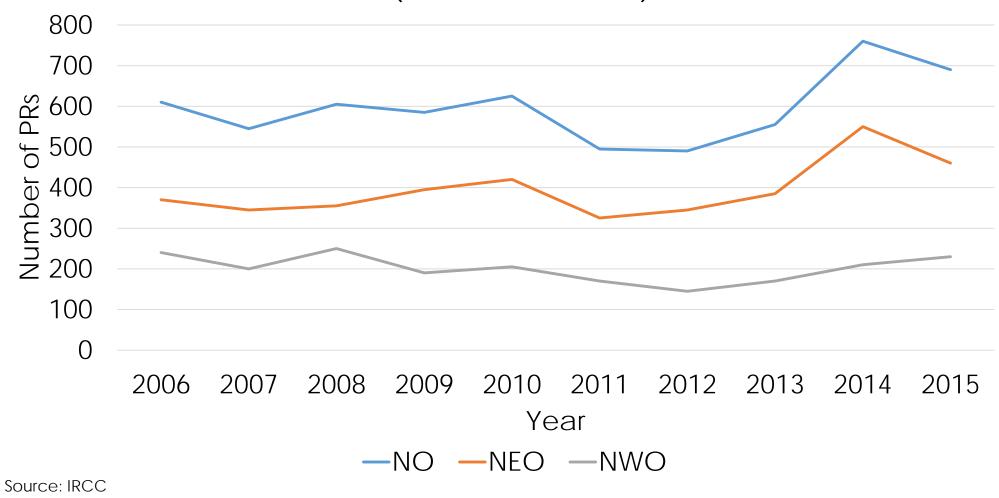
### Primary Immigration

- Measures immigrants who immigrated directly to a community
- Statistics collected by the IRCC on stated intended destination at port-of-entry



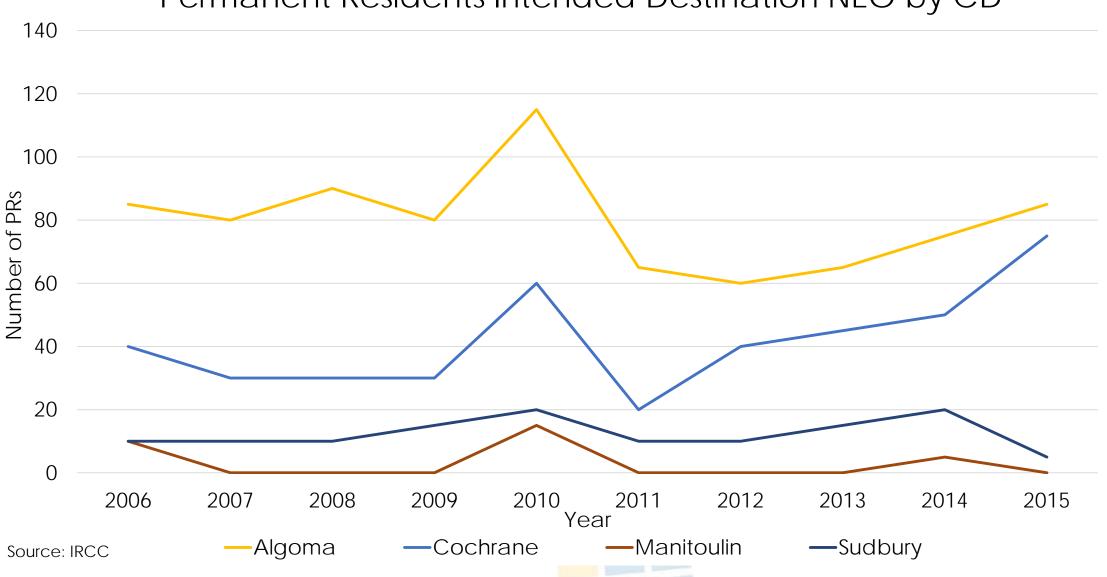


#### Permanent Residents Intended Destination Annually (NO, NEO, NWO)

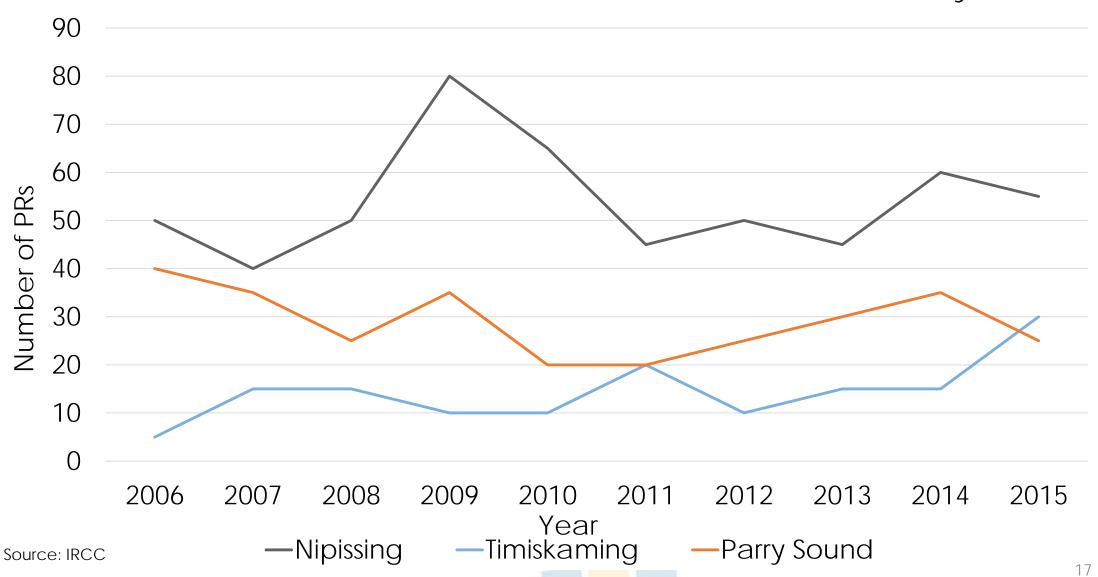


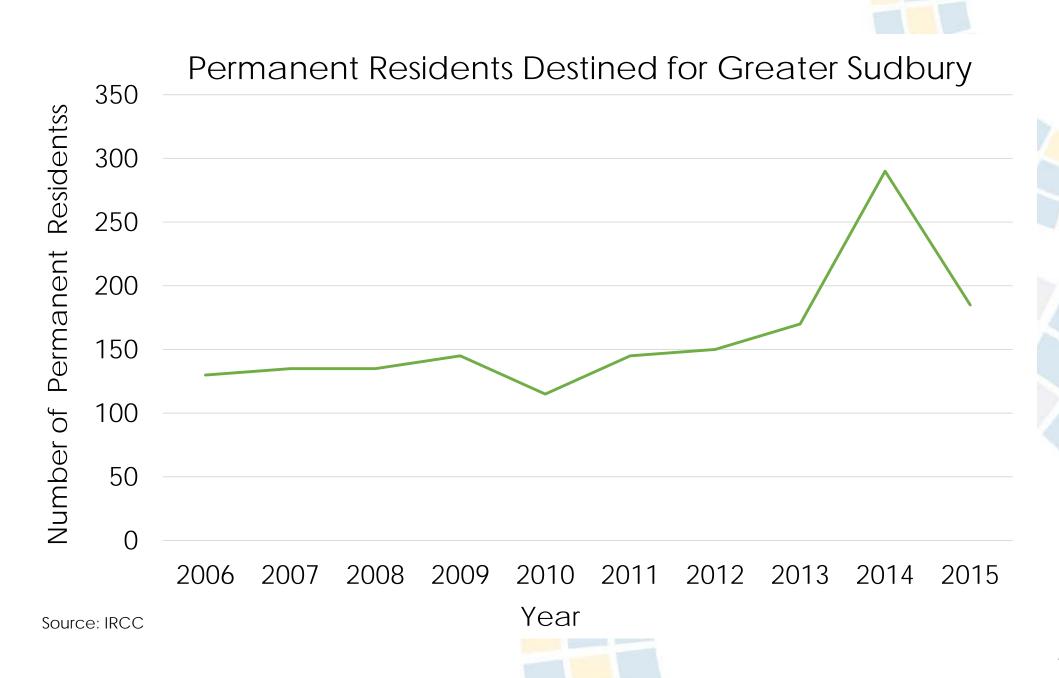


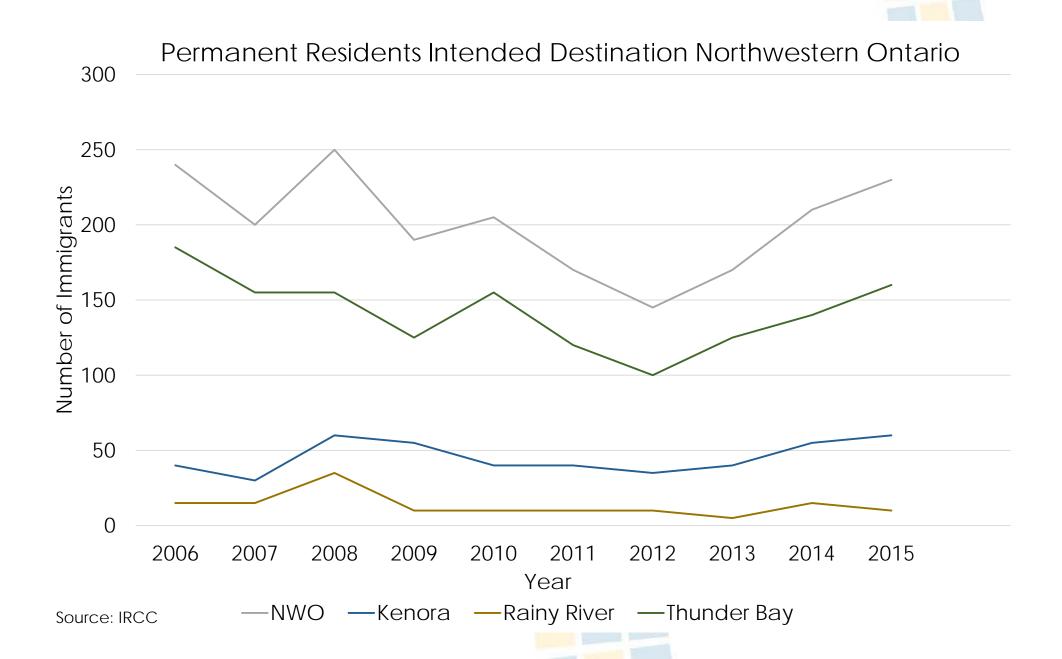




#### Permanent Residents Intended Destination NEO by CD

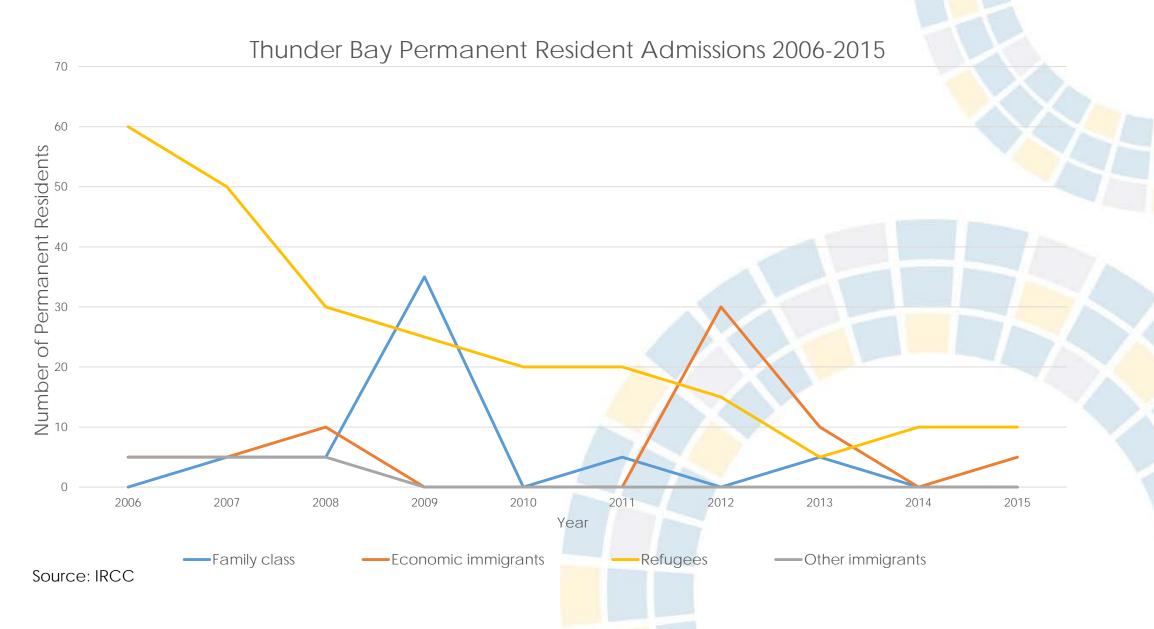






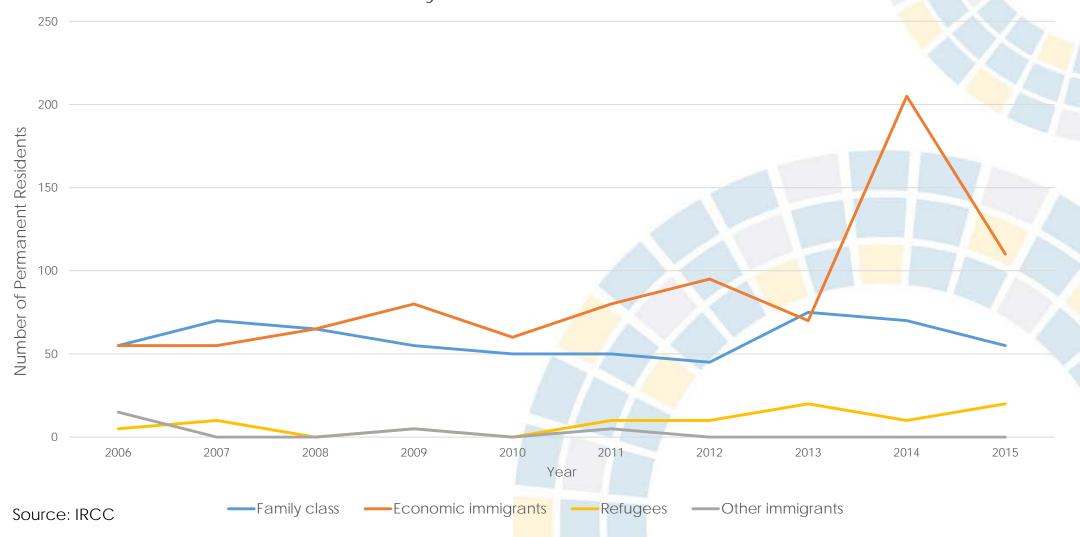
### Primary Immigration by Categories



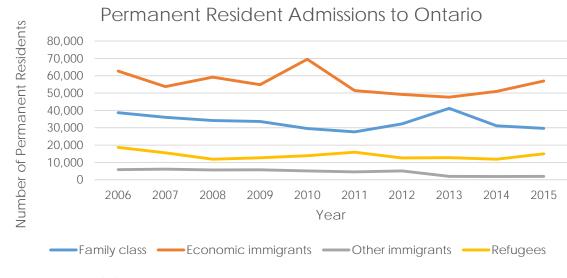




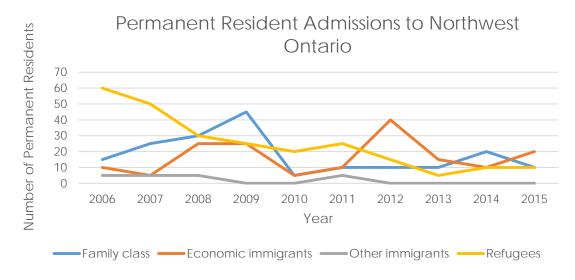
#### Greater Sudbury Permanent Resident Admissions 2006-2015



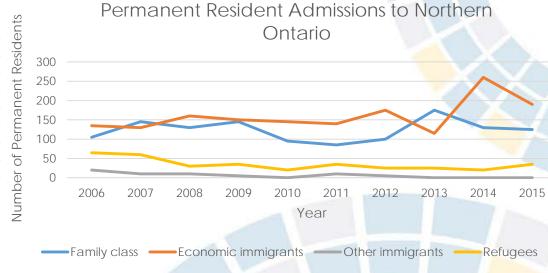


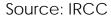


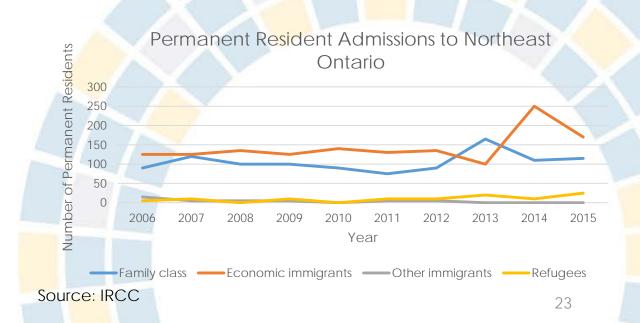
Source: IRCC



Source: IRCC







### Secondary Migration



### High Rates of Secondary Migration

Table 2.6: Over-time Secondary Migration Trajectories of Original Landing Cohort to Ontario, as Percentage of Original Cohort, 2001-2009 (odd years) (%)

Ontario, as Fercentage of Origin		Same CSD	Intraprovincial Interprovincial	
			move	move
2001	Initial Cohort	100.0	0.0	0.0
	3yrs Since Landing	60.2	31.3	2.6
	5yrs Since Landing	49.3	38.3	3.9
	10yrs Since Landing	36.8	43.7	5.1
2003	Initial Cohort	100.0	0.0	0.0
	3yrs Since Landing	62.1	28.5	3.7
	5yrs Since Landing	52.2	34.5	5.0
2005	Initial Cohort	100.0	0.0	0.0
	3yrs Since Landing	64.4	25.7	4.4
	5yrs Since Landing	54.3	32.7	5.1
2007	Initial Cohort	100.0	0.0	0.0
	3yrs Since Landing	66.2	25.2	2.9
	5yrs Since Landing	56.2	31.6	3.9
2009	Initial Cohort	100.0	0.0	0.0
	3yrs Since Landing	66.7	24.8	2.9
Source: 1	MDB			

After 10 years over 40% of immigrants who landed in Ontario in 2001 had moved municipalities

Approximately 90% of that movement was in Ontario.

40% of skilled newcomers say that they are willing to consider relocation to small/rural towns—Attracting Immigrants to Ontario's Non-Urban Communities

Source: Michael Haan Report on secondary migration



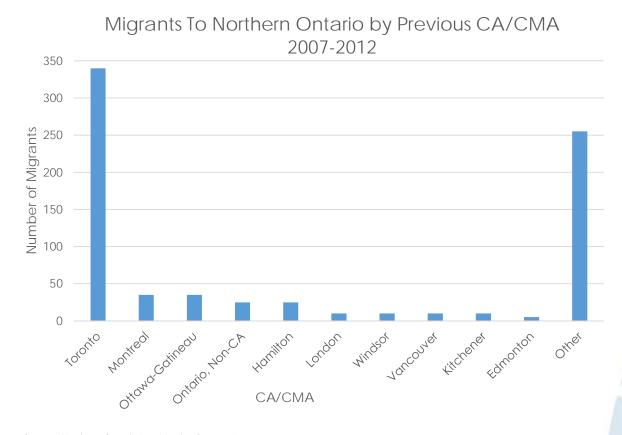
# Estimating Secondary Migration in Northern Ontario

Community	% of Secondary Migrants Served in 2015
Sault Ste. Marie	~58%
Thunder Bay	~52%
North Bay	~43%
Timmins	~33%

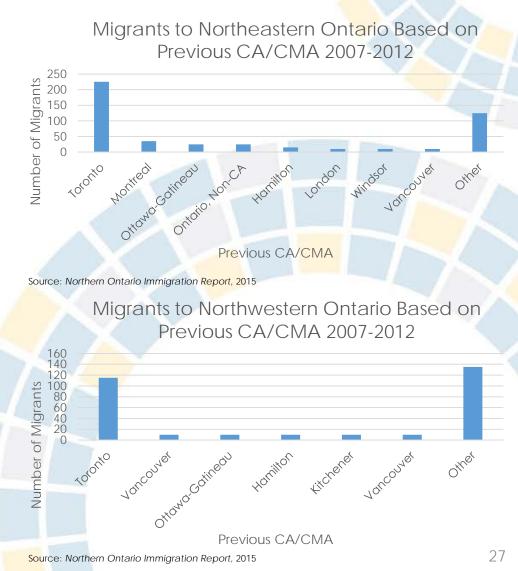
Source: Multicultural Centre Data



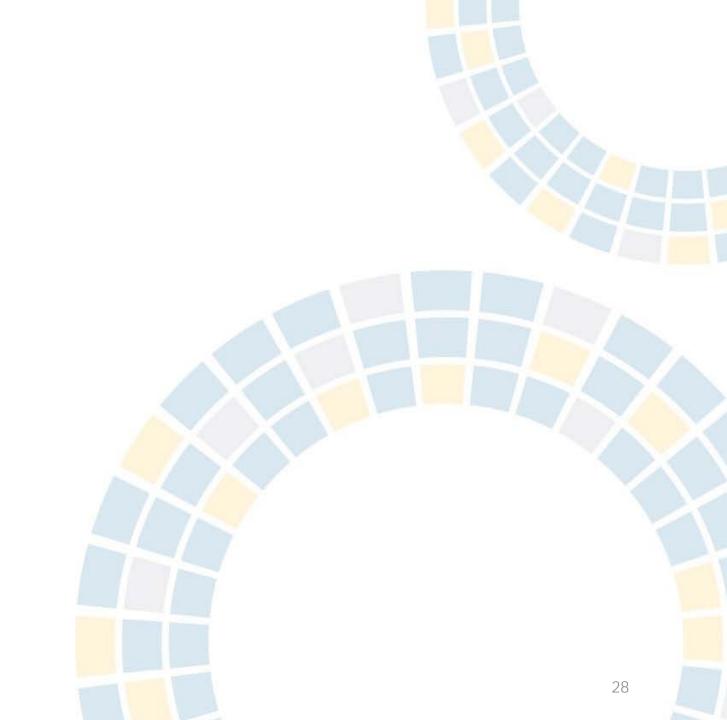
### Where are secondary immigrants coming from?



Source: Northern Ontario Immigration Report, 2015

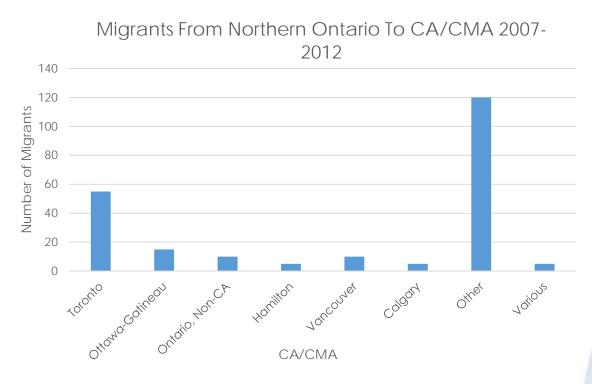


### Retention

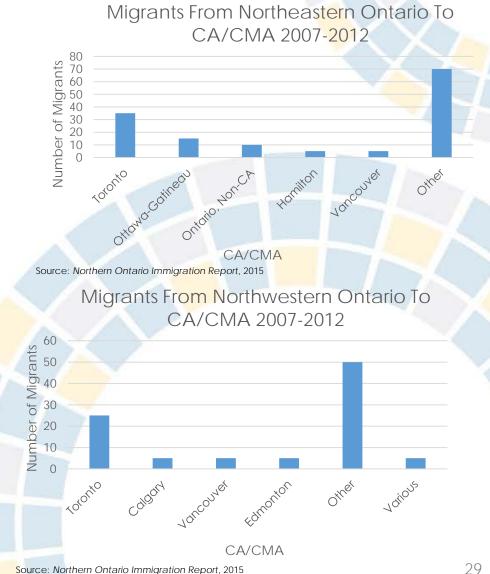




#### Retention: Where are immigrants leaving for?



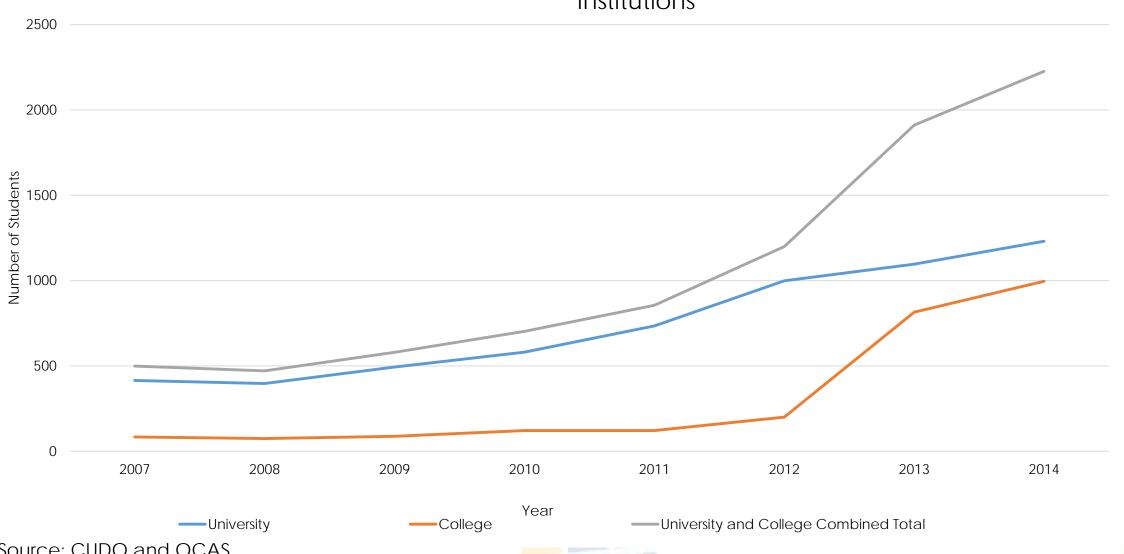
Source: Northern Ontario Immigration Report, 2015



### International Students



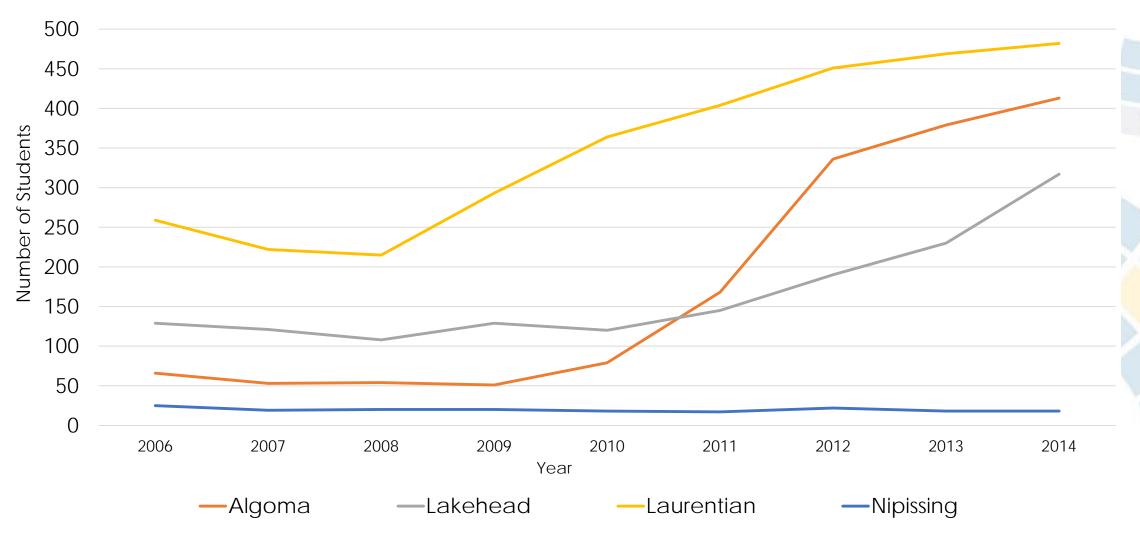
#### International Students Studying at Northern Ontario Post-Secondary Institutions



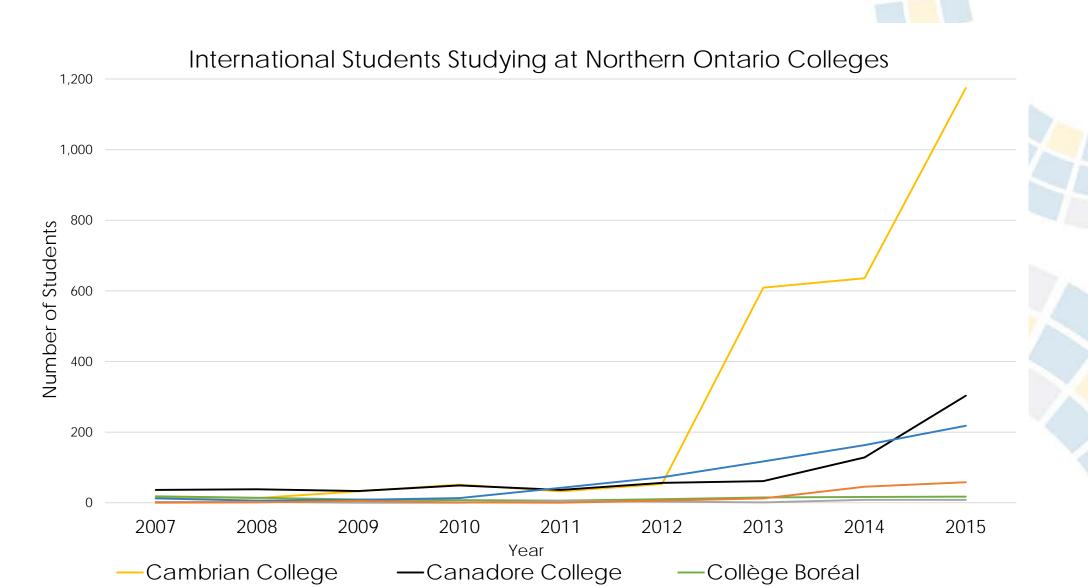




#### International Students Studying at Northern Ontario Universities







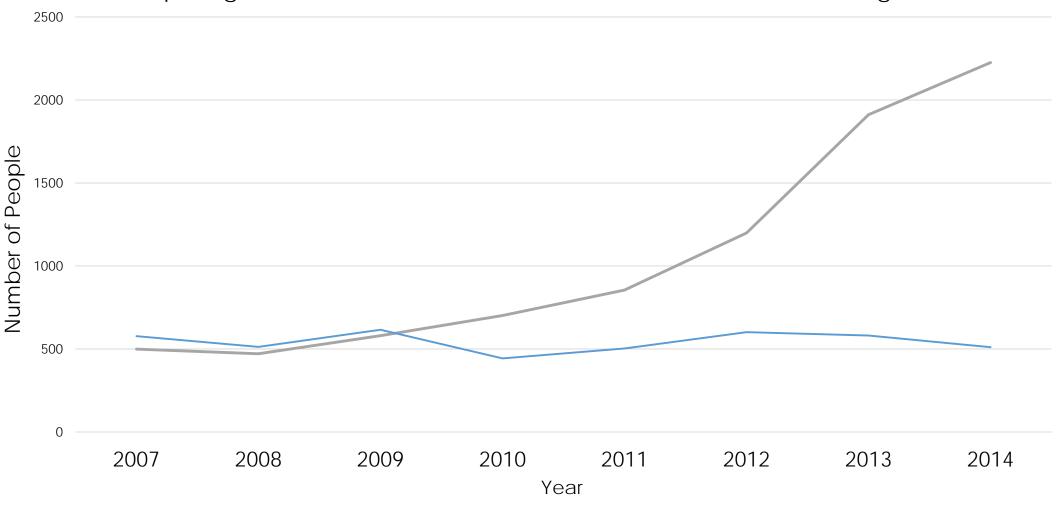
—Sault College

—Confederation College —Northern College





#### Comparing International Student Growth to Northern Ontario Immigration



—Northern Ontario International Students

—Northern Ontario Immigration

Source: CUDO, OCAS and CANSIM 051-0063





### International Students



Ottawa looks to ease international students' path to permanent residency



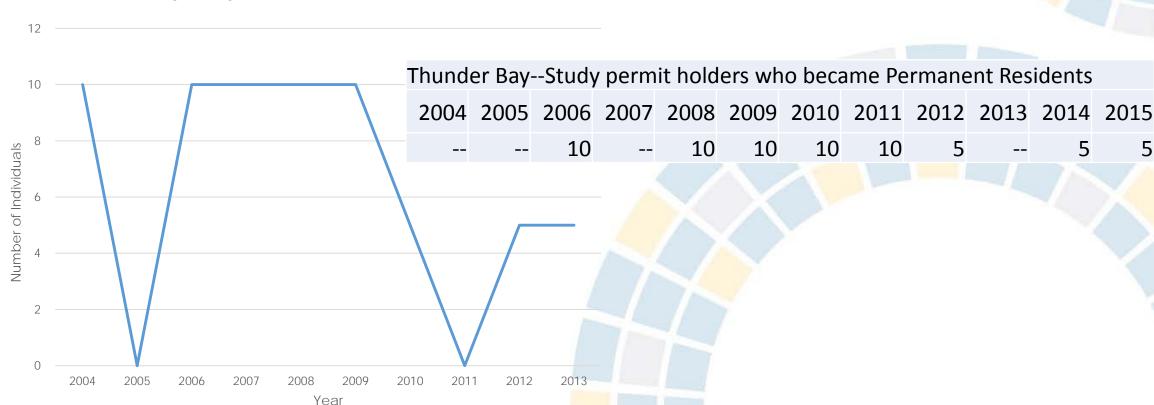
"I believe international students are among the most fertile source of new immigrants for Canada. By definition, they are educated. They speak English or French. They know something about the country, so they should be first on our list of people who we court to come to Canada."

-Immigration Minister John McCallum



### Current International Student Retention Rates (An Estimate)

Thunder Bay Study Permit Holders who Became PRs

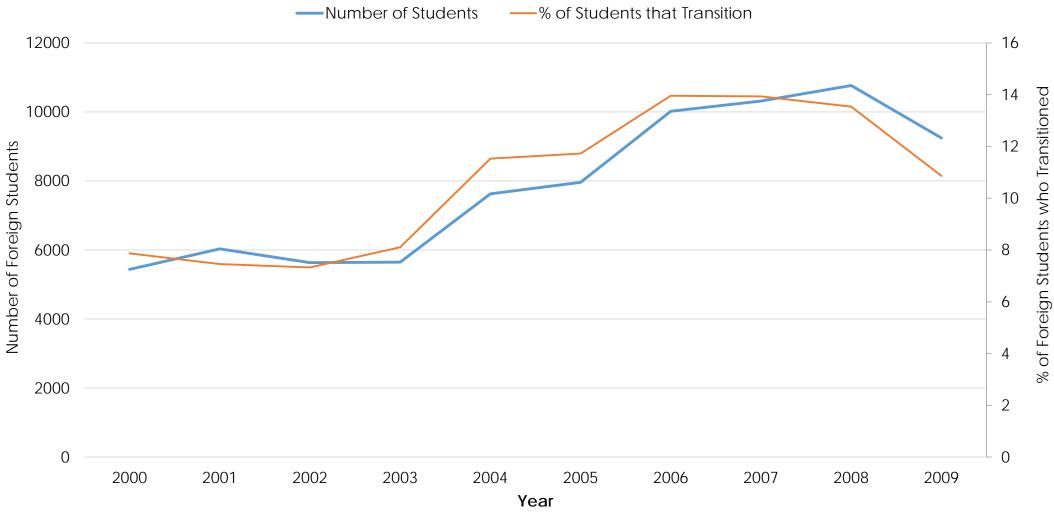


Source: IRCC





#### Transition of Foreign Students to Permanent Residents in Canada



Source: Facts and Figures 2009





## Current Initiatives to Welcome International Students to Communities

- Immigration system needs to be changed to make it easier for international students to immigrate but, there are things that can be done on the community side too
- Laurentian University Police ride-along
- Sudbury post-secondary institutions market Sudbury as a destination when they hand out international acceptances
  - "admit to Sudbury"
  - Developed packages with the city



#### Initiatives to Watch: Global Hamilton

- Global Hamilton Connect
  - Vision: "enable international students and young newcomers to be fully aware of and have access to opportunities in order to live, work and play in Hamilton"
  - Organize events, help international students navigate the immigration process, connect international students and newcomers to the Hamilton community and employers

## Group-Based Recruiting



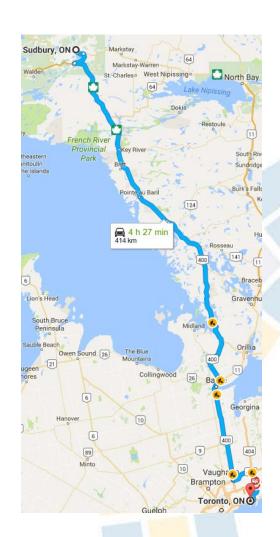
# Schenectady: Targeting an Ethnic Community

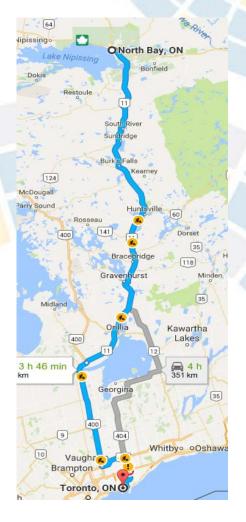
- Mayor decided to target the Guyanese immigrant community in New York to reverse population decline
- He ran bus trips from New York to Schenectady for the Guyanese community and acted as the tour guide
- Targeted Guyanese immigrants through Guyanese radio in NY
- Sold off cheap demolition houses
- Increased Guyanese population from 200 in 2001 to 10,000 in 2016



# Similar Distances: Schenectady in Northern Ontario







#### Winkler and Steinbach Mennonites

- Towns in Manitoba with histories of strong Mennonite communities
- Mennonite Center in Winkler and Steinbach used to attract Mennonites from Germany, Mexico and South America
- City representatives also went to Germany and Moscow primarily to recruit Mennonite Immigrants
- Northern Ontario Mennonites
  - Some from Southern Ontario are already moving up (Mennonites in Timmins)—maybe it's time to start recruiting internationally

### Marketing





#### Marketing

"The greatest source of information for the newcomers and international students for making decision to arrive in their respective province was from family, friends and university alumni. Hence, words of mouth are very important in attracting immigrants."—Attracting and Retaining Immigrants to Newfoundland and Labrador

#### Marketing in Northern Ontario

- Community branding
  - Timmins "I'm in" campaign
- Immigration web portals
  - One for all of Northwestern Ontario
  - Fractured basis for Northeastern Ontario
    - Cities have separate immigrant portals
    - North Bay
    - Sault Ste. Marie
    - Greater Sudbury
    - Timmins—section of EDC website
    - But, a Northeastern Immigration Portal is underway lead by Timmins











#### Marketing for Inclusion

- Important for retention and integration purposes that immigrants are welcomed by communities. This involves measures taken to combat racism and promote acceptance.
- Sault Ste. Marie created a TV spot that won an award in Paris building on the themes of diversity
- Nebraska also had a good marketing campaign for inclusion

#### Marketing for Inclusion

Nebraska





Sault Ste. Marie



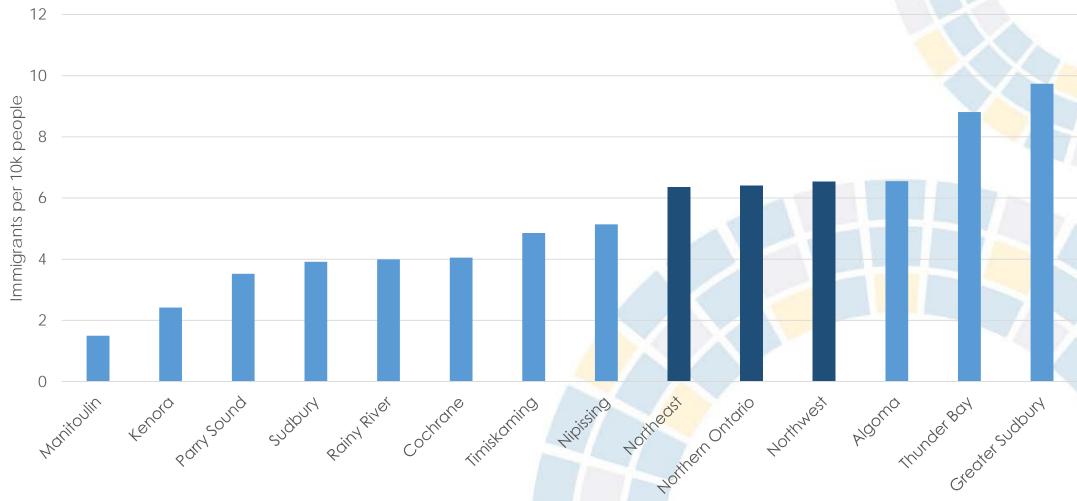




#### Per Capita Comparison







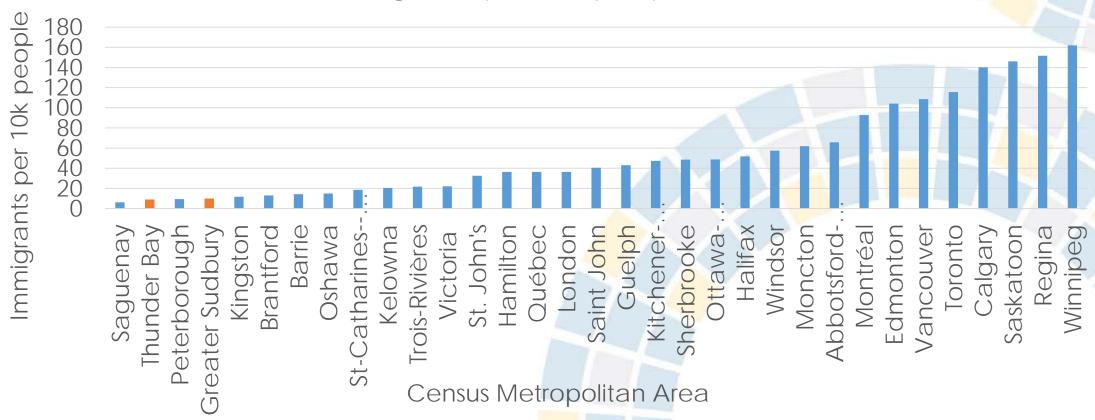
Source: CANSIM 051-0063

Geographic Area



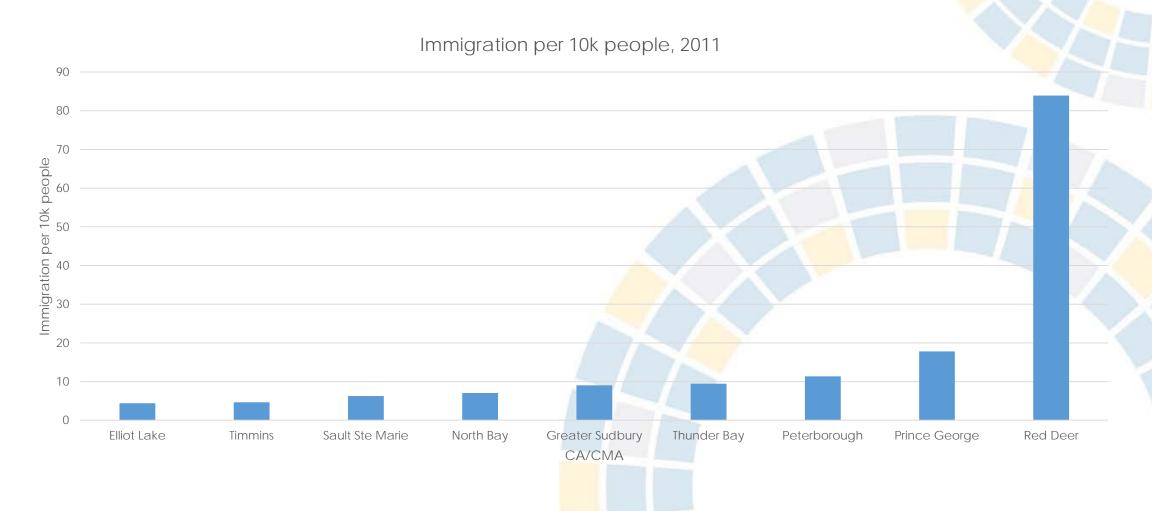
#### CMA Comparison Across Canada

Immigrants per 10k people, 2015



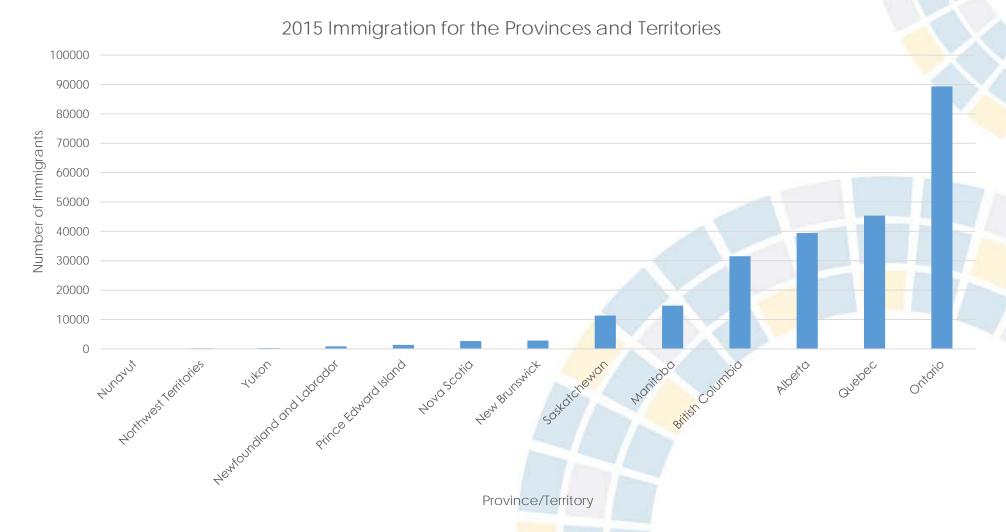


#### CA/CMA Comparison Across Canada

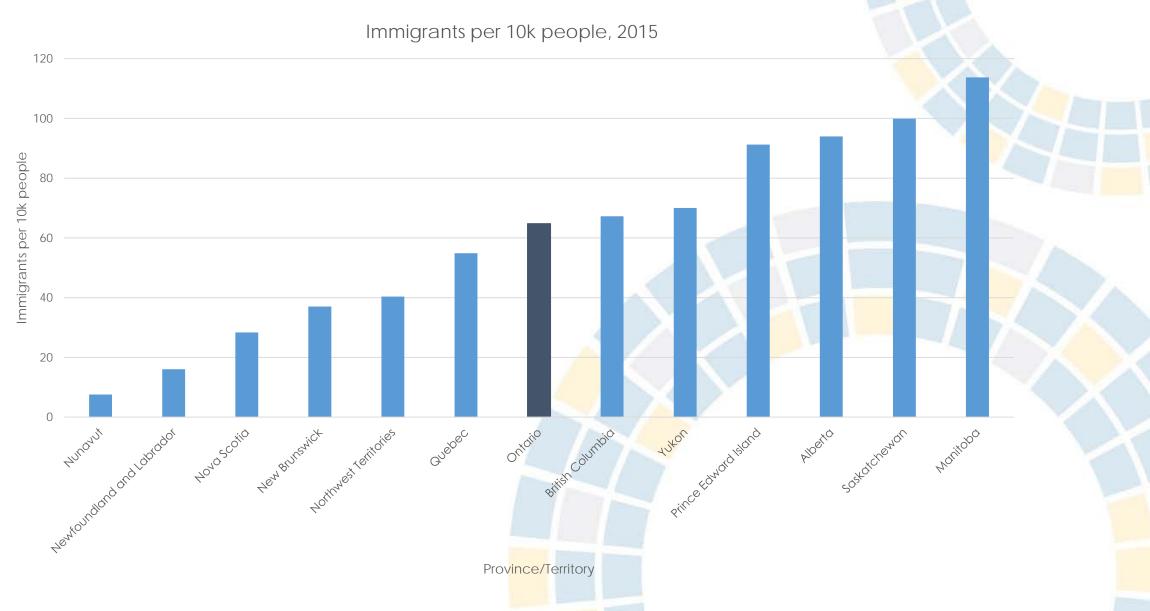


# Provincial Immigration Comparison



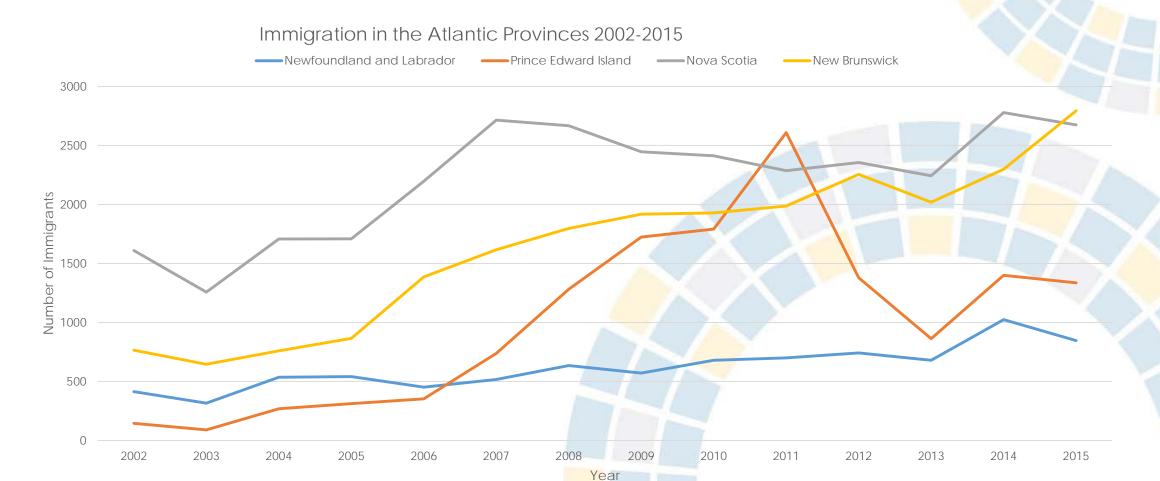








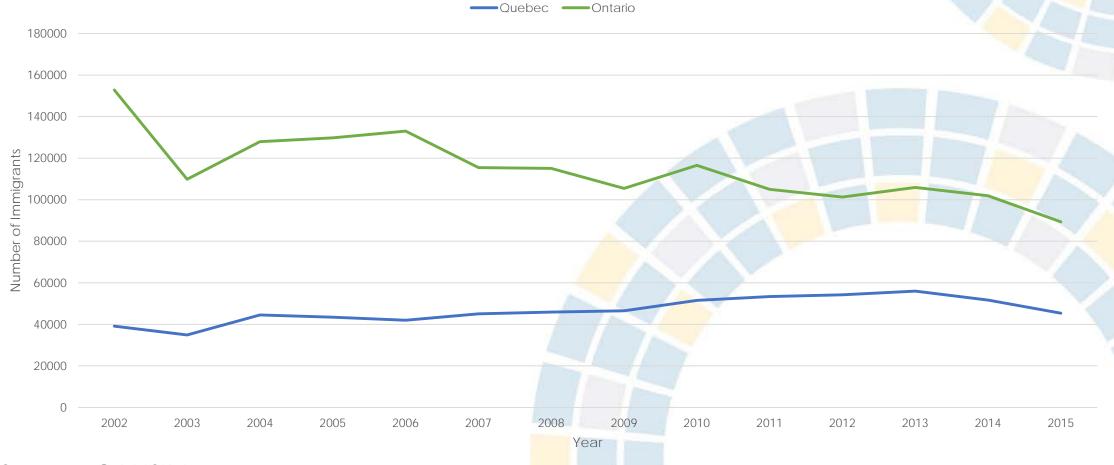
#### The Atlantic Provinces





#### Quebec and Ontario

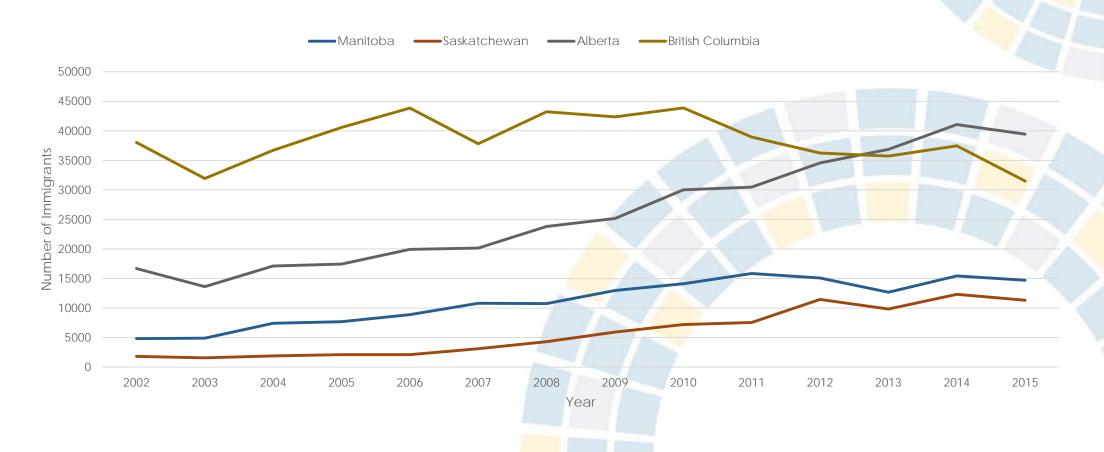






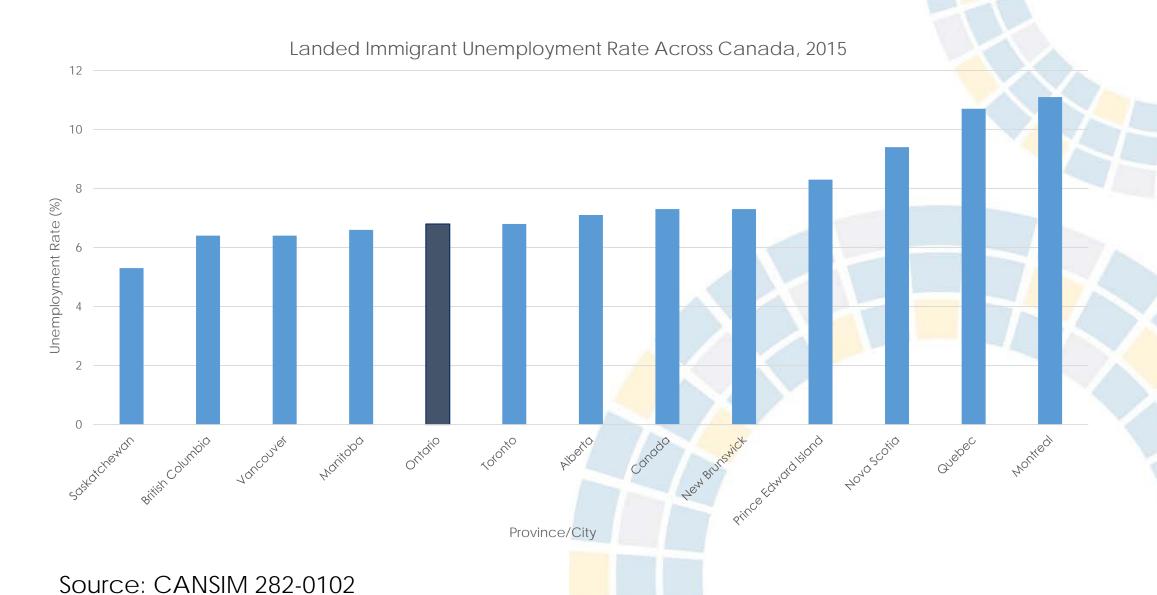
#### Prairies and B.C.

Immigration in the Prairies and B.C. 2002-2015



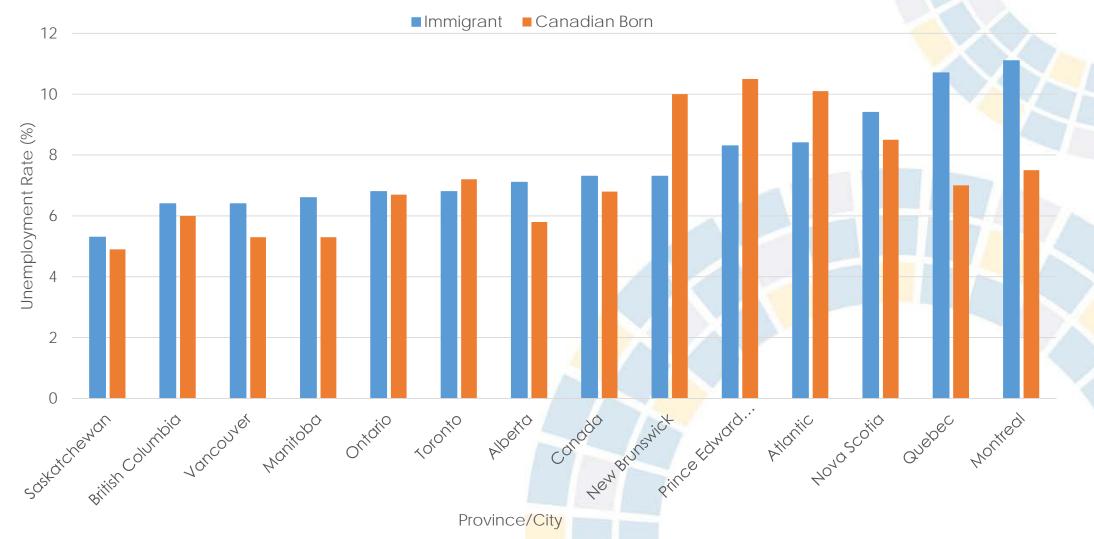
## Immigrant Employment Success





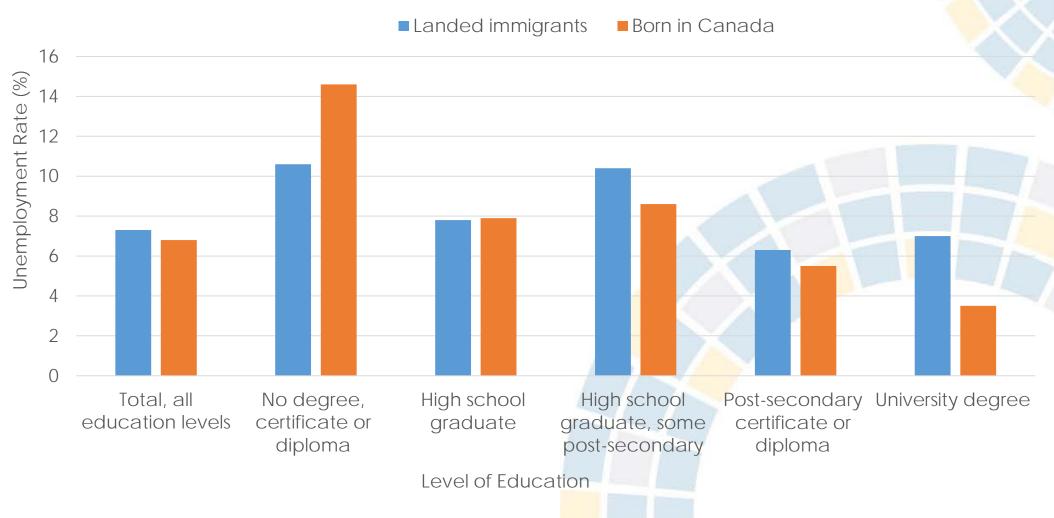






Source: CANSIM 282-0102

#### Comparing the Unemployment Rate by Education Level in Canada, 2015



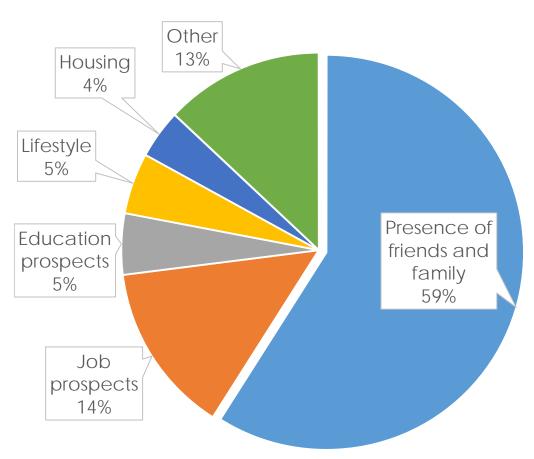
Source: CANSIM 282-0106

# Attraction Factors

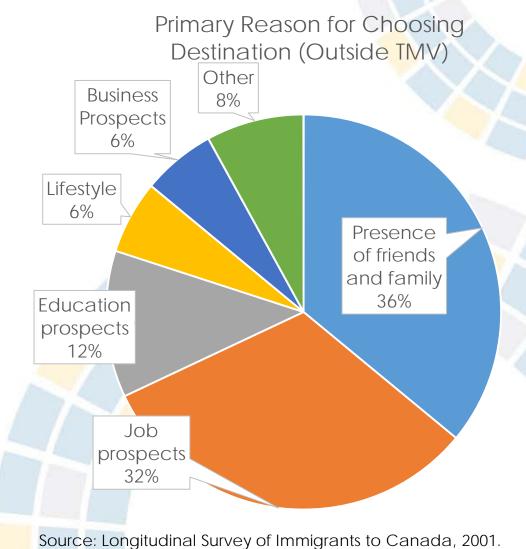
63



#### Primary Reason for Choosing Destination (CMAs)



Source: Longitudinal Survey of Immigrants to Canada, 2001.



## Summary



#### Play to strengths

- Target secondary migration GTA campaign?
- Jobs that ARE here
- Understand what migrants want
- Brand to match that
- Target groups and populations: friends and family
- Students ambassadors, not residents
- Rules need to change:
  - PNP regional allocations (federal or provincial change)
  - Data access CIC, MPAC
  - Students work while learn etc.